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Director of Sales – Global Technical/Production Company – £80k -£100k + 20% bonus

Description

****NEW OPPORTUNITY****

?? Director of Sales

?? £80-£100k + 20% bonus

?? Global Event Management Company

?? Technical/Production

?? Remote/UK

Bigger isn't always better.

But in this case, well it just is.

It's the draw you need when you're working in growth focussed roles, and something that makes a client sit up and take notice from the start.

It's why you're who this agency is looking for.

You're a heavy hitting growth specialist who wants to be part of something bigger where you can truly let loose and make your mark in the industry.

Not a phone bashing, numbers fixated door opener, but a true consultant who understands that less is more when it comes to talking.

You're the person to represent this global event production agency and be the person who clients want in the room as your opinion matters.

You will also have oversight of a £multimillion portfolio to retain and develop so your affability skills will be utilised to the full as you help develop trusted relationships at all stakeholder levels with venues, corporate clients, and event agencies.

Relationships are at the heart of this role as you love to start conversations and have a genuine interest in supporting people, whilst also have an eye fixed on opportunities for growth.

If it's time for you to play a key role in something bigger, CLICK APPLY and let's have a confidential chat.

****PLEASE NOTE**** this opportunity is only open to UK based #eventprofs #meetingprofs with a track record of successful sales, growth, development or whatever you want to call closing deals whilst not being an a\$\$hole.

Hiring organization

You Search and Select

£80-£100k + 20% bonus

<https://www.yousas.co.uk/wp-content/uploads/2023/06/TV1-Blank.png>

Employment Type

Full-time

Industry

Global Technical/Production Company

Job Location

Remote/UK, England, United Kingdom

Base Salary

£ 80,000 - £ 100,000

Date posted

April 18, 2024

Valid through

30.04.2024

Don't worry if your CV isn't up to date, we can deal with that later.

Oh, I also run a £1k recommend a friend scheme, so please feel free to share with your connections.

****You Search & Select does not discriminate on the basis of age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex, and sexual orientation. All qualified applicants are actively encouraged to apply****

#eventprofs #meetingprofs #production #sales #businessdevelopment #recruitment